

Financial Services Representative

**If you are interested please call 410-381-7487 Option 3.
Please do not send a resume at this time.**

Are you personable, energetic, good with numbers, and have some education, interest or experience in the financial planning area (401-Ks, IRAs, life insurance, etc.)?

We are a small, growing CPA and Investment Services firm in Columbia, MD offering a pleasant, flexible and supportive working atmosphere. We are considering candidates from all backgrounds including those that have taken nontraditional career paths and those just re-entering the work force, those pursuing a degree or those that have just graduated from college.

Attitude and aptitude are more important than education or experience.

This is a ground floor opportunity with advancement potential for the right person. Our extensive training program will fill any gaps in the candidate's knowledge base.

After proper training, this position will involve full-charge responsibilities in:

- Investments – The candidate will interact with existing and potential clients in order to best meet their financial goals. The candidate will engage in research and forms support regarding Simple IRAs, 401Ks, etc.
- Marketing – The candidate will interact with potential clients during the onboarding and implementation process with forms setup and scheduling.

We offer base pay commensurate with experience plus incentive pay based on work completed. If you work smarter and faster you won't have to wait for your yearly review, you will see it in your next paycheck.

If you found that this ad reads a little different than others then you read it right. We are different. We take a different approach in servicing our clients, and in taking care of and in compensating our employees.

Minimum requirements are a good attitude and an eagerness to learn. For the right person this could be a tremendous opportunity.

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